

Q. Why is Thomas & Betts changing its' name?

A. In 2016, ABB undertook a global initiative to bring all ABB-owned company brands under the ABB master brand. This includes integrating the Thomas & Betts company name into the ABB global brand.

Effective October 1, 2018 the company name of Thomas & Betts Corporation will change to ABB Installation Products Inc., but the trusted product brand names will not change.

Q. Does the legal entity or any other federal tax ID numbers change?

A. No, they stay the same. Only the name changes – from Thomas & Betts to ABB Installation Products Inc. For your records, new W-9s reflecting the name change are available at tnb.abb.com/weareabb. Please note that we have also requested the change be made in the IRS database that many of you use for validation.

Q. Does the physical address for our Thomas & Betts accounts change? How about AP contacts and addresses?

A. No, there are no changes to addresses or current contacts. There are no process, procedure or address changes associated with the name change. This is a name change from Thomas & Betts to ABB Installation Products, Inc., and we are requesting that you change the name in your systems and records to our new name.

Q: Can I still accept an order from T&B or should it say ABB Installation Products?

A: We are making internal changes to our systems and commercial documents to be effective October 1, including our POs, to reflect our new name - ABB Installation Products. In the event that an order or PO from us shows up after that date with T&B on it, we ask that you please honor it and process as you normally would.

Q. Will checks/remittances from T&B still be honored? When will the name be changed on the checks/remittance documents?

A. Yes, they will still be honored. The name on checks/remittances will be changed effective October 1.



Q. I am not sure if I can get all my systems, POs, part numbers, T&B-related account numbers, etc. changed over quickly. How much time do I have? If some of my documents still say Thomas & Betts until we get it changed, will that be a problem?

A. We understand that system changes can take a while and may touch multiple databases, platforms, departments, and commercial activities inside your organizations. Remember that the actual Thomas & Betts federal taxpayer identification numbers (TIN) is NOT changing – it is the just the name that is changing to ABB Installation Products, Inc. So as long as any documents or transactions continue to be linked to the Thomas & Betts TIN, we will honor those transactions even if they are in the name of Thomas & Betts for a period of time (90-180 days).

As soon as possible, the name on your existing T&B accounts that are linked to the T&B TIN should be changed to ABB Installation Products Inc. This will insure that all inter-company documents, correspondence, commercial transactions, etc. reflect the new name. We ask that you confirm inside your organization that your internal processes will honor our new name as it begins appearing on commercial transactions and paperwork after October 1.

Q. I have noticed that some T&B employees' email addresses have already changed to ABB. If I accidentally still use their T&B e-mail, will that be a problem?

A. No. We are changing over all T&B employees' e-mails to ABB email addresses and expect to have this completed before the name change on October 1. Using the old e-mail address will be fine as those mails will be automatically routed to the new ABB email address for approximately one year.

Q. Will bank account numbers change?

A: No, they will not.

Q. Will product SKUs and barcodes change?

A: No, they will not.

Q. Will existing open POs issued by T&B need to be re-issued?

A. No, they do not. Those POs will be honored.



Q. Will TNB.com still exist? How will I access the information I am used to getting there?

A: There are a couple of things that will affect our website related to this change.

Effective October 1, you can continue to use the address <u>www.tnb.com</u>, but you will be redirected to a new URL (tnb.abb.com) and will continue to re-direct users automatically for a period of time. Sufficient notice will be provided before all visitors to the site are required to use the new address – tnb.abb.com.

Additionally, effective October 1, we will be updating our sites to ABB branding so when you are re-directed, there will be a different look, but the information and tools you are used to accessing will still be available.

Q: We have a lot of forms with the Thomas & Betts name. Will each need to be updated?

A: Yes, they will. Internally, we are collecting a list of all the standard forms and outputs from our systems and will be updating both internal and external forms with a logo and/or our new name. As they are updated, we will make them available to you.

Also, making your internal system changes as soon as possible to reflect our new name will insure that everything is aligned and our documents reflect the appropriate company names.

Q: If we have an existing agreement or contract when should we update it?

A: We will begin using our new legal name, ABB Installation Products Inc. on new and renewal contracts starting October 1, 2018. Existing contracts will be subsequently amended/updated under direction of the Legal team depending on the remaining length of their term. If you have questions or concerns, please direct them to your T&B contact.

Q. What will happen with our GLN, UPC and EAN numbers as a result of the brand migration?

A: We will only transfer the ownership of the T&B-owned GS1 company prefixes (GCP) to the ABB company name. This will have zero impact on the supply chain operations and will go unnoticed by our business partners. The numbers and codes will remain the same.

Q. Who do I contact for additional questions about this brand migration/name change or if I need additional documentation?

A. We have set up a team of internal experts from several business support areas to respond to operational, tactical questions related to the name change. They can be reached by calling 1-800-3445-4744 (8:30 AM – 5:00 PM Central Time) or by sending your questions to <u>thbabbmigration@us.abb.com</u>. Of course, you can also reach out to your normal T&B contact.