



To: Vendor and Supplier Partners

RE: Thomas & Betts is now ABB Installation Products

It's an exciting week for ABB, as we proudly announce the official integration of the Thomas & Betts brand into the ABB global master brand, as part of our strategy to drive progress and continued growth in the electrical industry in North America. We will continue to do business as usual, and continue to make, market and sell Thomas & Betts authentic products like Ty-Rap®, Carlon® and Elastimold® – now under the ABB brand. Click on our [video](#) and learn more.

Moving forward, you will notice that the branding at trade shows, our facilities, websites and marketing collateral will now reference ABB Installation Products, Inc. Although the name is new, there has been no change to the corporate legal structure. ABB Installation Products has the same Federal Identification Number (FEIN, TIN) and billing addresses, and the contractual arrangements you have in place with Thomas & Betts will continue according to their current terms.

We appreciate the business relationships that we have built with you over the years, and we look forward to continuing those relationships under our new name, ABB Installation Products. For US suppliers and vendors, please visit tnb.abb.com/weareabb , email questions to tnbabbmigration@us.abb.com , or call our brand change hotline at 1-800-344-4744. Please feel free to share this with others in your organization.

Sincerely,

Doug Schuster
Executive Vice President
Installation Products Business Unit
ABB Electrification Products Division

Franklin Sullivan
Executive Vice President
Lead Division Manager, USA
ABB Electrification Products Division

Ryan Bednar
Vice President of Procurement
Installation Products Business Unit
ABB Electrification Products Division